

Webinar

TKI-LSH Amsterdam UMC-PPP

by

IXA

Wim Meijberg

30 September 2020

IXA is the valorisation centre of:

Your other hosts today

IXA AMC

- ▶ Joris Heus
- ▶ Sanne Stembert

AMR-project control

- ▶ Anushka Bharosa

IXA VU-VUmc

- ▶ Maaïke Alderliesten

VUmc financial advisors

- ▶ Sergio Verhaeg

What's it all about?

Abbreviation	
TKI	Top consortium Knowledge & Innovation
LSH	Life Sciences & Health
PPP	Public Private Partnership
IXA	Innovation Exchange Amsterdam
HH	Health Holland

And where does it come from?



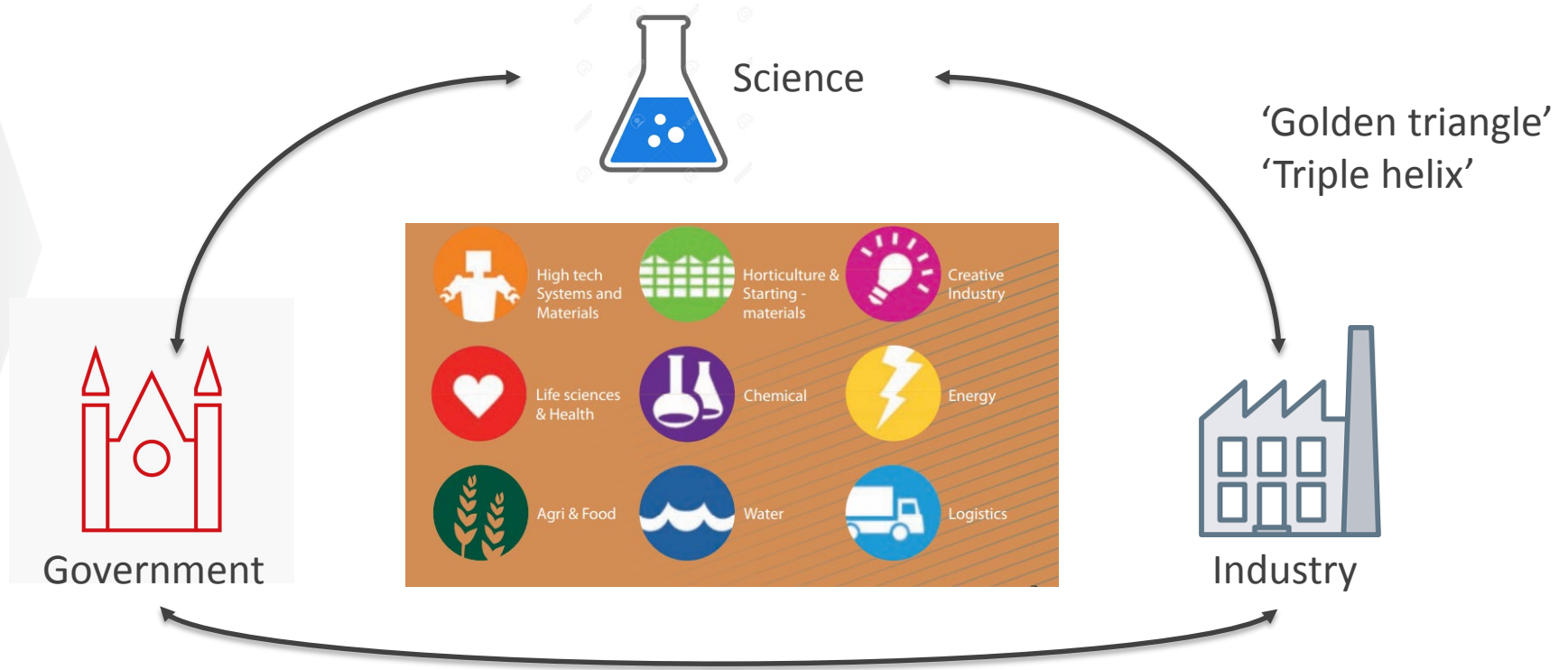
Policy goals

- Maintain sustainable economic growth
- Firm approach to societal changes
 - ageing population
 - climate change
- Stimulate collaboration academic and private sector



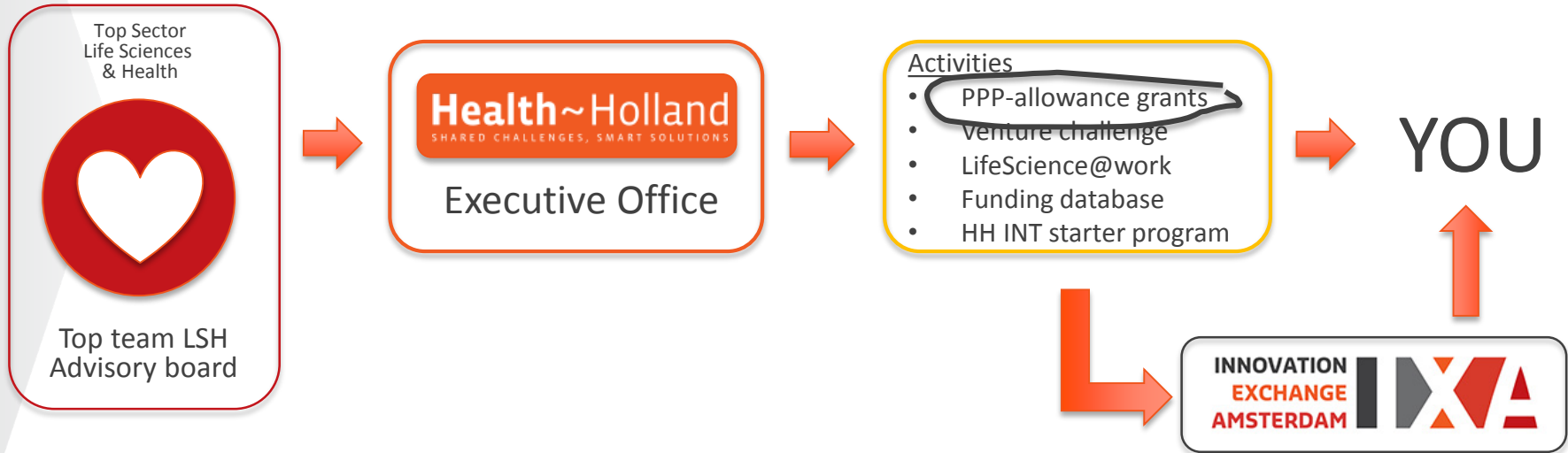
Top sectors

The Netherlands are a global leader in



Top sector Life Sciences & Health

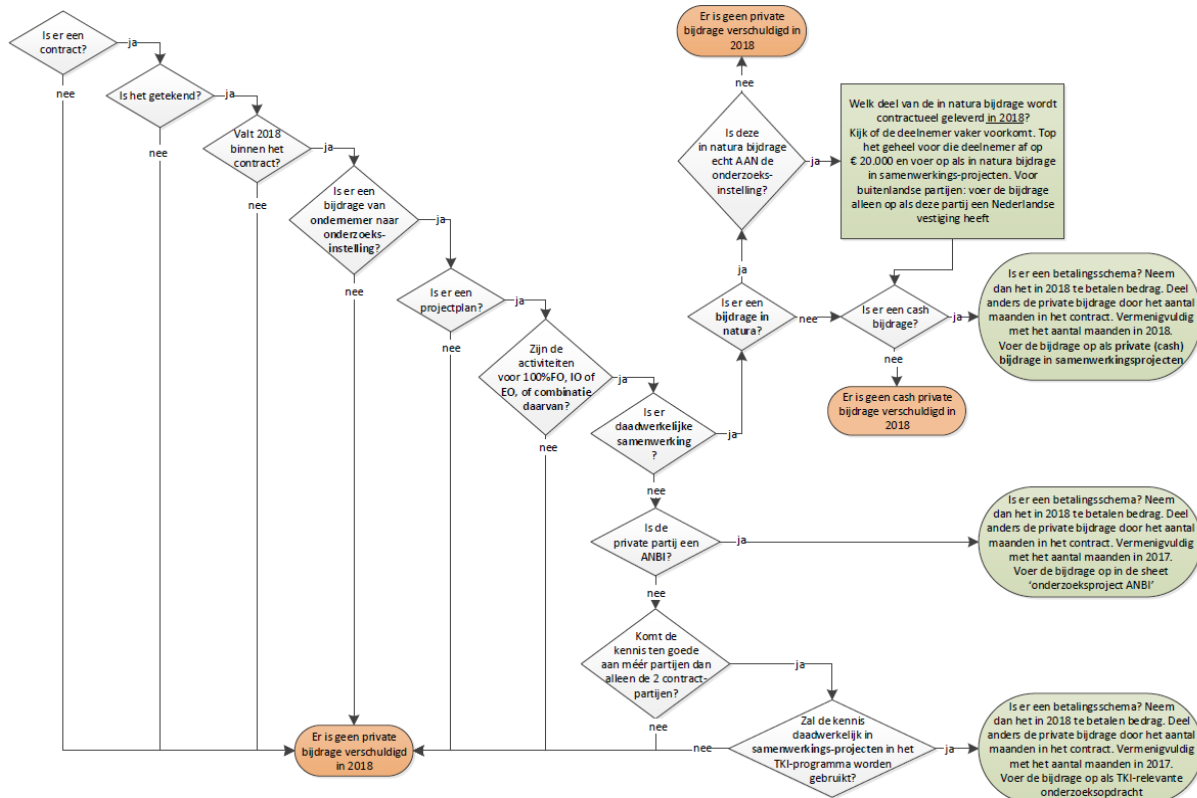
a.k.a. Top consortium Knowledge & Innovation - Life Sciences & Health (TKI-LSH)



Dividing the cake



Dividing the cake – grondslag



Amsterdam UMC grondslag 2021



ca. 8-9 Mln euro

AMC and VUmc combined

PPP-allowance grants

general conditions

- ▶ Research fits within Knowledge and Innovation Agenda 2020-2023
 - ▶ Pages 18-36 (note: link in flyer is broken)
- ▶ Public Private Partnerships
- ▶ *At least one* Industrial partner/SME
- ▶ Collaborative program
- ▶ Each partner makes a substantial contribution
- ▶ Project at joint cost & risk
- ▶ Main applicant is located in The Netherlands
- ▶ Foreground IP remains with Research Institutes
 - ▶ Option for private partners to acquire against market conform conditions is allowed

Amsterdam UMC PPP call for proposals

- ▶ Call open to all Amsterdam UMC Researchers
 - ▶ Meibergdreef & De Boelelaan
- ▶ Amount: 300k < **Subsidy** < 750k
 - ▶ at least 75% of subsidy spent at Amsterdam UMC
- ▶ Maximum duration of the project 4 years
 - ▶ to be completed in Q4 2025 (exact date TBD)
- ▶ Consortium Agreement needs to be in place before project start
 - ▶ CA specific for Amsterdam UMC PPP-projects
 - ▶ 6 weeks after allowance

Project Proposal

- ▶ Pre-proposal (ca 3 A4) – all AUMC researchers
 - ▶ Clear description of the project - template provided
 - ▶ Clear budget – template provided
 - ▶ Contribution of each of the consortium partners
 - ▶ Letter(s) of Intent of private partners – template provided
 - ▶ Involvement of IXA-business developer and AMR project controller/financial advisor is mandatory

- ▶ Full Proposal – highest ranked projects only
 - ▶ # projects invited depends on total budget requested (1.5x = ~13 mio)

Criteria for ranking

- ▶ Scientific quality (max 3 pts).
- ▶ Feasibility (max 3 pts).
- ▶ Potential relevance to society (impact/utilization) (max 3 pts)
- ▶ **The average jury scores for scientific quality, feasibility and impact should each be rated ≥ 3 on a scale of 1-5 (a score of 5 translates into the max. of 3 pts).**
- ▶ Preferred Projects are granted bonus points (0.5 pts).
- ▶ The Amsterdam UMC, in line with government policies, wishes to stimulate **Artificial Intelligence (AI) developments**. Thus, projects on the development of AI applications (NOT: use of existing AI applications) will also receive up to 0.5 bonus points, depending on what percentage of the project is rated as AI work (by the experts who assist the jury in this respect).
- ▶ Number of industrial partners (0.05 pts per partner, with max 0.15 pts for 3 or more partners).
- ▶ Amount of in cash contribution by industrial partner(s) (0.05 pts for every 10K cash contribution up to a max of 1.0 pts for a 200K or larger contribution).

Budget

- ▶ Subsidy dependent on research stage
- ▶ Classification subject to approval by TKI-LSH!

Type of Research	Fundamental (TRL 1-3)	Industrial (TRL 4-6)	Experimental development (TRL 7-9)
Maximum % PPP- allowance to be deployed	75%	50%	25%
Research Organisation*	min. 10%	min. 15%	min. 20%
For-Profit enterprise**	min. 15% - min. 10% in cash***	min. 35% - min. 20% in cash***	min. 55% - min. 30% in cash***

* In cash or in kind

** In cash and in kind

*** SME's may contribute in kind only

Budget

- ▶ Industrial parties contribute in cash and in kind
 - ▶ SME *may* contribute in kind only
 - ▶ In kind FTE: who, what for
- ▶ Grant supports research at Research Institutes
 - ▶ Activities private partners cannot be sponsored
- ▶ Use of specific Excel template is mandatory
- ▶ Budget must be approved by your AMR project controller (AMC) or Financial advisor (VUmc)

Timelines

2020

- ▶ 23 September – Call for proposals open
- ▶ 17 November – Deadline for completion pre-application budget sheet
- ▶ 20 November – Deadline for registration (pre-proposals, budget, Lol)

2021

- ▶ 8 January – Ranking completed by jury; decisions communicated to applicants
- ▶ 9 March – Deadline for completing the final budget sheet
- ▶ 12 March – Deadline for full proposals (incl budget, LoC, draft CA)
- ▶ 30 April – Final ranking by jury, decisions communicated to applicants
- ▶ 11 June – Deadline finalizing and signing consortium agreement

Final Remarks

- ▶ Submit applications to Nanny Appel via tki@ixa.nl
- ▶ Involve your business developer and AMR project controller/VUmc financial advisor !!

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EXCHANGE
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Partnering science for impact

IXA is the valorisation centre of

