

Webinar

TKI-LSH Amsterdam UMC-PPP

by

IXA

Wim Meijberg

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IXA is the valorisation centre of:



Your other hosts today

IXA AMC

▶ Joris Heus

IXA VU-VUmc

▶ Pieter Slijkerman

AMR-project control

▶ Anushka Bharosa

VUmc financial advisors

▶ Vincent Swart

▶ Dennis Prinse

What's it all about?

Abbreviation	
TKI	Top consortium Knowledge & Innovation
LSH	Life Sciences & Health
PPP	Public Private Partnership
IXA	Innovation Exchange Amsterdam
HH	Health Holland

And where does it come from?



Ministerie van Economische Zaken
en Klimaat

Policy goals

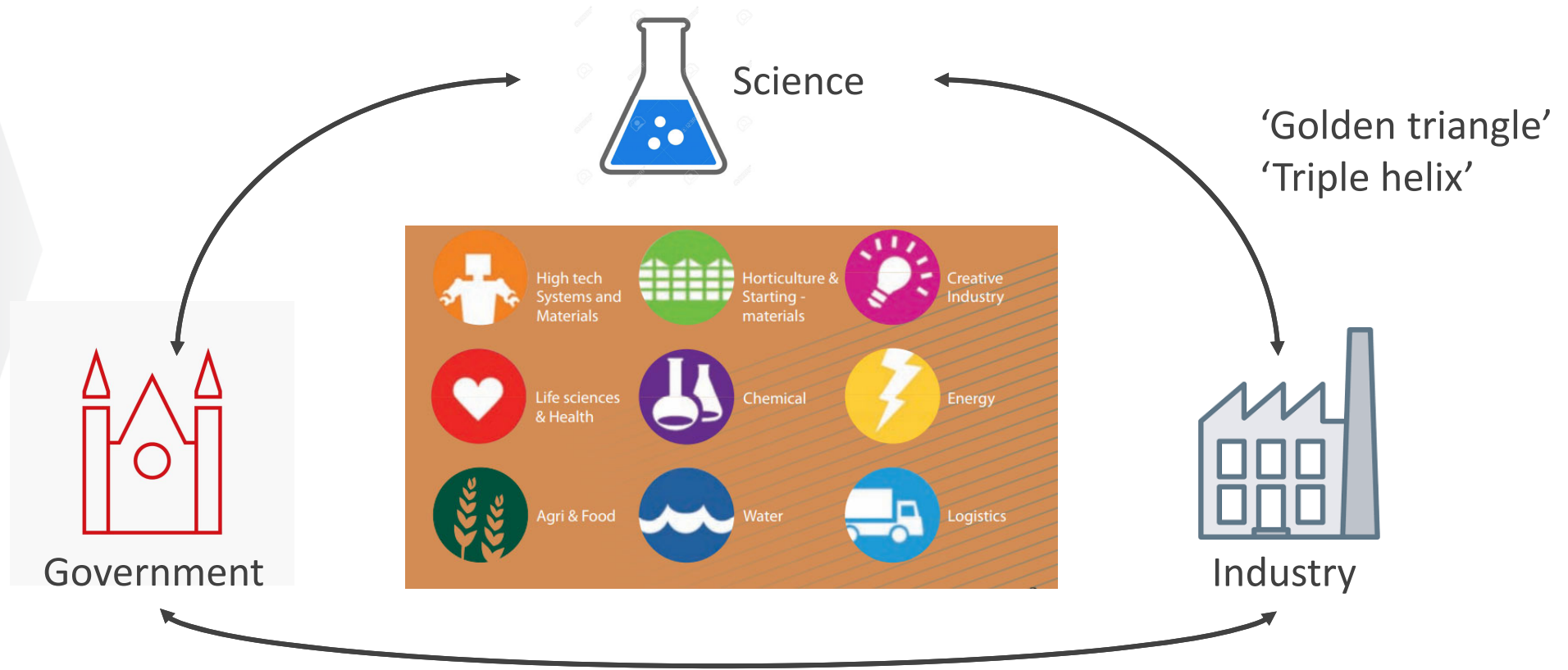
- Maintain sustainable economic growth
- Firm approach to societal changes
 - ageing population
 - climate change
- Stimulate collaboration academic and private sector



<https://www.health-holland.com/public/snippets/top-sectors-in-the-netherlands---ez---versie-1-okt15.pdf>

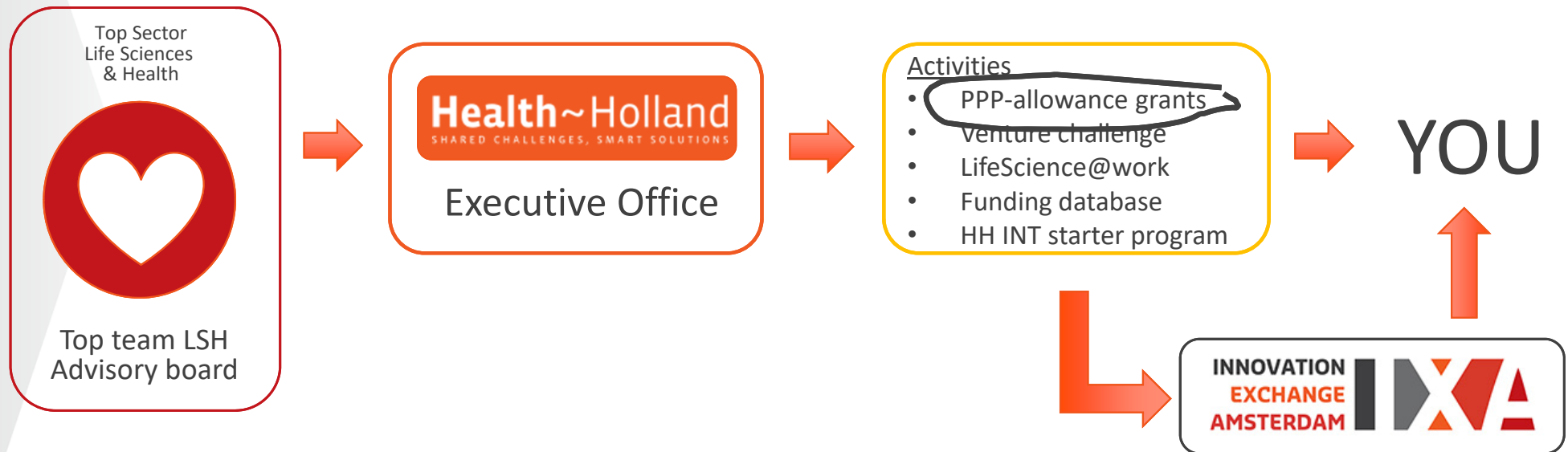
Top sectors

The Netherlands are a global leader in



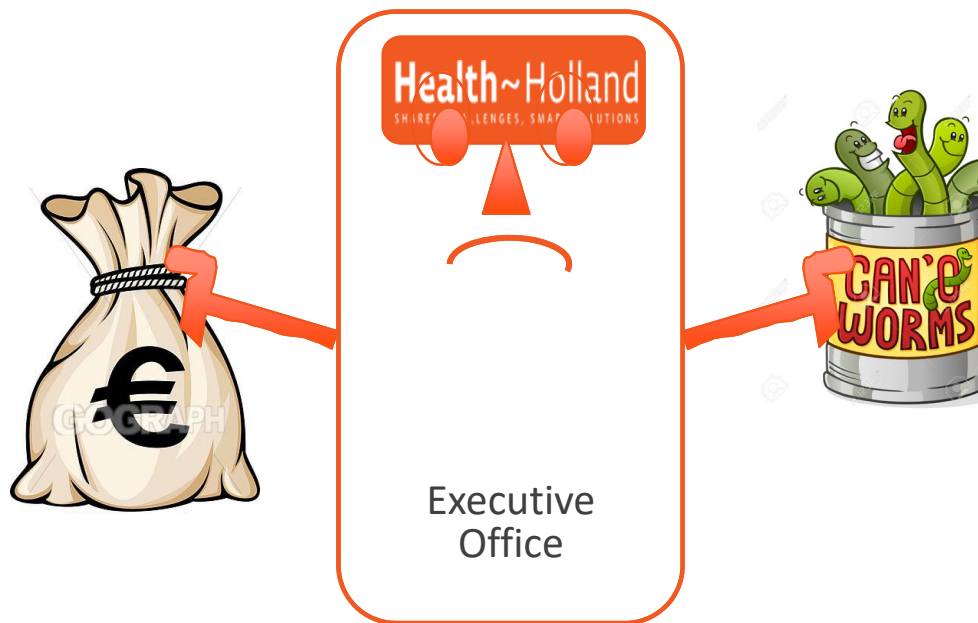
Top sector Life Sciences & Health

a.k.a. Top consortium Knowledge & Innovation - Life Sciences & Health (TKI-LSH)



<https://www.health-holland.com/>

Dividing the cake



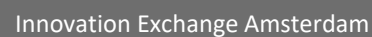
UMC Utrecht



Diabetes
Fonds



netherlands
centre for
one health



Amsterdam UMC grondslag 2020

leads to

ca. 7-8 Mln euro

available PPP – subsidy for

2021/22



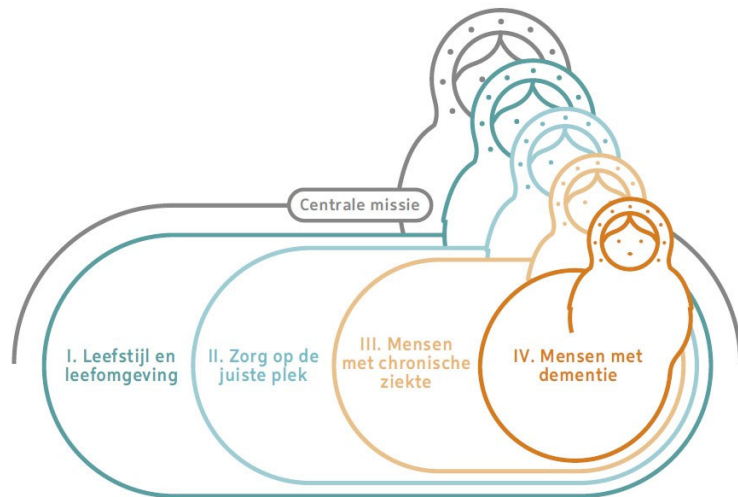
- Amsterdam UMC
- no allocation for either side of the Amstel

PPP-allowance grants

general conditions

- ▶ Research fits within Knowledge and Innovation Agenda 2020-2023 Mission statements
 - ▶ Pages 18-36; link in theTKI flyer

KIA Mission Statements



- Central Mission:
By 2040, all Dutch citizens will live at least five years longer in good health, while the health inequalities between the lowest and highest socio-economic groups will have decreased by 30%.
- Mission I:
By 2040, the burden of disease resulting from an unhealthy lifestyle and living environment will have decreased by 30%.
- Mission II:
By 2030, the extent of care provided to people within their own living environment (rather than in health-care institutions) will be 50% more than today or such care will be provided 50% more frequently than at present.
- Mission III:
By 2030, the proportion of people with a chronic disease or lifelong disability who can play an active role in society according to their wishes and capabilities will have increased by 25%.
- Mission IV:
By 2030, quality of life for people with dementia will have improved by 25%.

PPP-allowance grants

general conditions

- ▶ Research fits within Knowledge and Innovation Agenda 2020-2023 Mission statements
 - ▶ Pages 18-36; link in theTKI flyer
- ▶ Public Private Partnerships
- ▶ *At least one* Industrial partner/SME
- ▶ Collaborative program
- ▶ Each partner makes a substantial contribution
- ▶ Project at joint cost & risk
- ▶ Main applicant is located in The Netherlands
- ▶ Foreground IP remains with Research Institutes
 - ▶ Option for private partners to acquire IP against market conform conditions and taking into account previous contributions to the project is allowed

Amsterdam UMC PPP call for proposals

- ▶ Call open to all Amsterdam UMC Researchers
 - ▶ Meibergdreef & De Boelelaan
- ▶ Amount: 300k < **Subsidy** < 750k
 - ▶ at least 75% of subsidy spent at Amsterdam UMC
- ▶ Maximum duration of the project 4 years
 - ▶ to be completed in Q4 2026 (exact date TBD)
- ▶ Consortium Agreement needs to be in place before project start
 - ▶ CA specific for Amsterdam UMC PPP-projects
 - ▶ 6 weeks after allowance
- ▶ Project is not funded otherwise
- ▶ Statement on Conflict of Interest required

Project Proposal

- ▶ Pre-proposal (ca 3 A4) – all AUMC researchers
 - ▶ Clear description of the project - template provided
 - ▶ Clear budget – Excel template provided
 - ▶ Contribution of each of the consortium partners
 - ▶ Letter(s) of Intent of private partners – template provided
 - ▶ Involvement of IXA-business developer and AMR project controller/VUmc financial advisor is mandatory
- ▶ Full Proposal – highest ranked projects only
 - ▶ # projects invited depends on total budget requested ($1.5x = \sim 11$ mio)

Criteria for ranking

- ▶ Scientific quality (max 3 pts).
- ▶ Feasibility (max 3 pts).
- ▶ Potential relevance to society (impact/utilization) (max 3 pts)
- ▶ **The average jury scores for scientific quality, feasibility and impact should each be rated ≥ 3 on a scale of 1-5 (a score of 5 translates into the max. of 3 pts).**
- ▶ Preferred Projects are granted bonus points (0.5 pts).
 - ▶ *Further development of an AUMC patent application or other exploitable technology described in an IXA invention disclosure form*
- ▶ Number of industrial partners (0.05 pts per partner, with max 0.15 pts for 3 or more partners).
- ▶ Amount of in cash contribution by industrial partner(s) (0.05 pts for every 10K cash contribution up to a max of 1.0 pts for a 200K or larger contribution).

Budget

- ▶ Subsidy dependent on research stage
- ▶ Classification subject to approval by TKI-LSH!

Type of Research	Fundamental (TRL 1-3)	Industrial (TRL 4-6)	Experimental development (TRL 7-9)
Maximum % PPP- allowance to be deployed	75%	50%	25%
Research Organisation*	min. 10%	min. 15%	min. 20%
For-Profit enterprise**	min. 15% - min. 10% in cash***	min. 35% - min. 20% in cash***	min. 55% - min. 30% in cash***

* In cash or in kind

** In cash and in kind

*** SME's may contribute in kind only

Budget

- ▶ Industrial parties contribute in cash and in kind
 - ▶ SME *may* contribute in kind only
 - ▶ In kind FTE: who, what for
- ▶ Grant supports research at Research Institutes
 - ▶ Activities private partners cannot be sponsored
- ▶ Use of specific Excel template is mandatory
- ▶ Budget must be approved by your AMR project controller (AMC) or Financial advisor (VUmc)

Timelines

2021

- ▶ 22 September – Call for proposals open
- ▶ 16 November – Deadline for completion pre-application budget sheet
- ▶ 19 November – Deadline for registration (pre-proposals, budget, Lol)

2022

- ▶ 7 January – Ranking completed by jury; decisions communicated to applicants
- ▶ 8 March – Deadline for completing the final budget sheet
- ▶ 11 March – Deadline for full proposals (incl budget, LoC, draft CA)
- ▶ 29 April – Final ranking by jury, decisions communicated to applicants
- ▶ 10 June – Deadline finalizing and signing consortium agreement

Final Remarks

- ▶ Submit applications to Nanny Appel via tki@ixa.nl
- ▶ Involve your business developer and AMR project controller/VUmc financial advisor !!

INNOVATION EXCHANGE AMSTERDAM



Partnering science for impact

IXA is the valorisation centre of

